

**2018-2019 EĞİTİM VE ÖĞRETİM YILI İTİBARI İLE  
YANDAL PROGRAMINA BAŞLAYACAK  
İŞLETME ÖĞRENCİLERİNİN ALMASI GEREKEN DERSLER**

INTT 305	International Trade Regulations	3 0 3
INTT 430	Intercultural Management and Negotiation	3 0 3
INTT 308	Export Incentives	3 0 3
INTT 401	Transportation and Custom Regulations	3 0 3
INTT 416	European Union and Turkey	3 0 3
INTT 404	Foreign Trade Financing	3 0 3
INTT 412	International Trade Logistics	3 0 3
<b>Toplam</b>		<b>21</b>

**YANDAL PROGRAMINA BAŞLAYACAK  
İKTİSAT ÖĞRENCİLERİNİN ALMASI GEREKEN DERSLER**

INTT 305	International Trade Regulations	3 0 3
MAN 307	Principles of Marketing	3 0 3
INTT 320	Operations Research for International Trade	3 0 3
INTT 308	Export Incentives	3 0 3
INTT 401	Transportation and Custom Regulations	3 0 3
INTT 404	Foreign Trade Financing	3 0 3
INTT 412	International Trade Logistics	3 0 3
<b>Toplam</b>		<b>21</b>

**YANDAL PROGRAMINA BAŞLAYACAK  
BANKACILIK VE FİN. ÖĞRENCİLERİNİN ALMASI GEREKEN DERSLER**

INTT 305	International Trade Regulations	3 0 3
INTT 304	Marketing Management and Strategies	3 0 3
INTT 308	Export Incentives	3 0 3
INTT 401	Transportation and Custom Regulations	3 0 3
INTT 430	Intercultural Management and Negotiation	3 0 3
INTT 412	International Trade Logistics	3 0 3
INTT 320	Operations Research for International Trade	3 0 3
<b>Toplam</b>		<b>21</b>

**YANDAL PROGRAMINA BAŞLAYACAK  
ENDÜSTRİ MÜHENDİSLİĞİ ÖĞRENCİLERİNİN ALMASI GEREKEN DERSLER**

INTT 305	International Trade Regulations	3 0 3
INTT 308	Export Incentives	3 0 3

MAN 307	Principles of Marketing	3 0 3
INTT 204	Principles of Finance	3 0 3
INTT 401	Transportation and Customs Regulations	3 0 3
INTT 403	International Marketing	3 0 3
INTT 404	Foreing Trade Financing	3 0 3
<b>Toplam</b>		<b>21</b>

**YANDAL PROGRAMINA BAŞLAYACAK (MAN-ECON-BAF-IE)  
HARİÇ  
DİĞER BÖLÜM ÖĞRENCİLERİN ALMASI GEREKEN DERSLER**

INTT 320	Operations Research for International Trade	3 0 3
INTT 305	International Trade Regulations	3 0 3
INTT 308	Export Incentives	3 0 3
MAN 307	Principles of Marketing	3 0 3
INTT 401	Transportation and Customs Regulations	3 0 3
INTT 404	Foreign Trade Financing	3 0 3
INTT 412	International Trade Logistics	3 0 3
<b>Toplam</b>		<b>21</b>